# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT <br> Pursuant to Section 13 OR 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 27, 2009

## Hanesbrands Inc. <br> (Exact name of registrant as specified in its charter)

001-32891
(Commission File Number)

20-3552316

1000 East Hanes Mill Road Winston-Salem, NC

27105
(Address of principal executive offices)
Registrant's telephone number, including area code: (336) 519-4400

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square \quad$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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## Item 2.02. Results of Operations and Financial Condition

On April 27, 2009, Hanesbrands Inc. ("Hanesbrands") issued a press release announcing its financial results for the first quarter ended April 4, 2009. A copy of the press release is attached as Exhibit 99.1 to this Current Report on Form 8-K. Exhibit 99.1 is being "furnished" and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), nor shall Exhibit 99.1 be deemed incorporated by reference in any filing under the Securities Act of 1933 (the "Securities Act") or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

Exhibit 99.1 contains disclosures about earnings per diluted share excluding actions, operating profit excluding actions, operating profit margin excluding actions, selling, general and administrative expenses excluding actions, gross profit excluding actions, net income excluding actions and EBITDA, all of which are considered non-GAAP performance measures. Hanesbrands has chosen to provide these performance measures to investors to enable them to perform additional analyses of past, present and future operating performance and as a supplemental means of evaluating Hanesbrands’ operations. The non-GAAP information should not be considered a substitute for financial information presented in accordance with GAAP, and may be different from non-GAAP or other pro forma measures used by other companies.

## Item 2.05. Costs Associated with Exit or Disposal Activities

On April 27, 2009, Hanesbrands approved certain actions in furtherance of its efforts to execute its consolidation and globalization cost-reduction strategy. Hanesbrands has approved the closing of a distribution facility in the United States, which will result in the termination of approximately 240 employees. Operations at the facility are expected to cease by the first quarter of 2010 . Hanesbrands also approved the termination of approximately 250 employees in management functions, the majority of which are located in the United States. As a result of these actions, Hanesbrands expects to recognize gross restructuring and related charges totaling approximately $\$ 15$ million before income taxes. These charges, which are primarily cash charges, primarily relate to severance costs and lease termination costs. Substantially all of the charges will be recognized in the second quarter ending July 4, 2009.

## Item 7.01. Regulation FD Disclosure

Exhibit 99.1 to this Current Report on Form 8-K includes forward-looking financial information that is expected to be discussed on the previously announced conference call with investors and analysts to be held by us at 4:30 p.m., Eastern time, today (April 27, 2009). The call may be accessed on the home page of the Hanesbrands corporate Web site, www.hanesbrands.com. Replays of the call will be available in the investors section of the Hanesbrands corporate Web site and via telephone. The telephone playback will be available from approximately 7:00 p.m., Eastern time, on April 27, 2009, until midnight, Eastern time, on May 4, 2009. The replay will be available by calling toll-free (800) 642-1687, or by toll call at (706) 645-9291. The replay pass code is 94466907 . Exhibit 99.1 is being "furnished" and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, nor shall it be deemed incorporated by reference in any filing under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01. Financial Statements and Exhibits

(c) Exhibits

Exhibit 99.1 Press release dated April 27, 2009

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## HANESBRANDS INC.

By: /s/ E. Lee Wyatt Jr.
E. Lee Wyatt Jr.

Executive Vice President, Chief Financial Officer

## Exhibits

99.1 Press release dated April 27, 2009

# hanesbrandsinc <br> news release 

## FOR IMMEDIATE RELEASE

News Media, contact:
Analysts and Investors, contact:

Matt Hall, (336) 519-3386
Brian Lantz, (336) 519-7130

## HANESBRANDS INC. REPORTS FIRST-QUARTER 2009 RESULTS

WINSTON-SALEM, N.C. (April 27, 2009) - Hanesbrands Inc. (NYSE: HBI), a leading marketer of innerwear, outerwear and hosiery apparel, today reported first-quarter 2009 results.

Earnings per diluted share in the quarter decreased to a loss of $\$ 0.20$. Excluding actions, non-GAAP earnings per diluted share were $\$ 0.03$, down $\$ 0.39$ from a year ago amid tight cost control but lower sales. Total net sales decreased by 13 percent to $\$ 857.8$ million, as expected due to conditions in the retail marketplace.
"Our overall results were in line with our expectations and were significantly impacted by the economic recession," Hanesbrands Chairman and Chief Executive Officer Richard A. Noll said. "Sales declined in the quarter at a rate consistent with what we had communicated to investors, and we tightly controlled expenses to mitigate the impact of reduced consumer spending. The second quarter looks as if both the sales and operating profit rate of decline could improve."

## Noteworthy Financial Highlights

Selected highlights for the quarter ended April 4, 2009, compared with the year-ago quarter ended March 29, 2008, include:

- Earnings per diluted share in the quarter swung to a loss of $\$ 0.20$, from a profit of $\$ 0.38$ a year ago. Non-GAAP diluted EPS, which excludes actions, decreased to $\$ 0.03$, from $\$ 0.42$ a share a year ago.
- Total net sales in the quarter decreased by $\$ 130$ million to $\$ 857.8$ million, from $\$ 987.8$ million a year-ago. Sales declined in each segment, with a single-digit decline in the Innerwear segment and double-digit declines in the Outerwear, International and Hosiery segments.
In the first quarter, the Innerwear sales decline of 6 percent was less severe than the 11 percent decline in the fourth quarter 2008. As expected, the Outerwear sales decline of 21 percent was more severe than the 8 percent decline in the fourth quarter, primarily due to lower casualwear sales in the retail and wholesale channels. Based on advanced booked sales, the company expects improvement in the sales decline rate for the Outerwear segment to a decline in the midsingle digits in the third quarter.


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Hosiery products continue to be more adversely impacted by reduced consumer discretionary spending than other apparel categories. Hosiery segment sales declined by 21 percent in the first quarter, similar to the decline in the fourth quarter. The decline in International segment sales accelerated from 9 percent in the fourth quarter to 21 percent as the impact of the recession intensified overseas and the dollar strengthened against foreign currencies.
"Retailers are still experiencing soft sell-through but are beginning to loosen inventory constraints," Noll said. "We have secured or are in the process of securing an incremental $\$ 75$ million to $\$ 90$ million of promotional and new-product programs that will ship in the second through fourth quarters. Given all of this, we may see improvements in the second-quarter sales rate with total sales potentially declining in the single digits. For the full year, the sales scenarios that we depicted in our February investor day meeting still remain intact."

- GAAP operating profit was $\$ 16.0$ million in the quarter, compared with $\$ 87.8$ million a year ago. The quarter included $\$ 24.4$ million in restructuring and related charges.

Excluding actions, non-GAAP operating profit declined to $\$ 40.7$ million and the operating profit margin declined to 4.7 percent, as a result of lower sales volume, higher commodity costs and higher pension costs, partially offset by increased product pricing and lower other selling, general and administrative expenses. As a percent of sales, SG\&A excluding actions was 26 percent, comparable to the year-ago quarter.
(Diluted EPS excluding actions, operating profit excluding actions, operating profit margin excluding actions, and SG\&A excluding actions are non-GAAP measures used to better assess underlying business performance because they exclude the effect of unusual actions that are not directly related to operations. The unusual actions in the current or year-ago quarter were restructuring and related charges, spinoff-related expenses, other expenses, and the tax effect on these items. See Table 4 for details and reconciliation with reported operating results consistent with generally accepted accounting principles.)

## Other Comments

In March, Hanesbrands announced that it amended its first-lien credit agreement with debt holders to delay the covenant’s most restrictive debt-leverage ratio from the fourth quarter 2009 until the third quarter 2011.

Based on its cash-flow expectations, the company reiterates its goal to reduce its long-term debt by at least $\$ 300$ million in 2009 and its goal to reduce its yearend inventory by $\$ 150$ million.

After assessing product demand modeling, the company has decided to start production Oct. 12, 2009, at its new Nanjing, China, knit textile manufacturing plant. The plant is the company's first company-owned fabric manufacturing facility in Asia and will support the company's product sewing operations in Southeast Asia.
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## Hanesbrands Inc. Reports First-Quarter 2009 Results - Page 3

The company also announced today that it will continue to exercise tight cost controls in light of the economic environment and will lay off 250 management employees. The company expects to incur restructuring and related charges, including severance costs, totaling approximately $\$ 15$ million, primarily in the second quarter of fiscal 2009.
"So far, this year is unfolding as we thought," Noll said. "We are conservatively managing costs and inventory while we continue execution of our key strategies, including debt reduction of $\$ 300$ million this year."

## Webcast Conference Call

Hanesbrands will host a live Internet webcast of its quarterly investor conference call at 4:30 p.m. EDT today. The broadcast may be accessed on the home page of the Hanesbrands corporate Web site, www.hanesbrands.com. The call is expected to conclude by 5:30 p.m.

An archived replay of the conference call webcast will be available in the investors section of the Hanesbrands Web site. A telephone playback will be available from approximately 7 p.m. EDT today until midnight on May 4, 2009. The replay will be available by calling toll-free (800) $642-1687$, or by toll call at (706) 645-9291. The replay pass code is 94466907 .

## Cautionary Statement Concerning Forward-Looking Statements

Statements in this press release that are not statements of historical fact are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including those regarding our long-term goals and trends associated with our business. These forward-looking statements are made only as of the date of this press release and are based on our current intent, beliefs, plans and expectations. They involve risks and uncertainties that could cause actual future results, performance or developments to differ materially from those described in or implied by such forward-looking statements. These risks and uncertainties include the following: our ability to execute our consolidation and globalization strategy, including migrating our production and manufacturing operations to lower-cost locations around the world; our ability to successfully manage social, political, economic, legal and other conditions affecting our foreign operations and supply chain sources; current economic conditions; consumer spending levels; the risk of inflation or deflation; financial difficulties experienced by, or loss of or reduction in sales to, any of our top customers or groups of customers; our debt and debt service requirements that restrict our operating and financial flexibility, and impose interest and financing costs; the financial ratios that our debt instruments require us to maintain; failure to protect against dramatic changes in the volatile market price of cotton; the impact of increases in prices of other materials used in our products and increases in other costs; our ability to effectively manage our inventory and reduce inventory reserves; retailer consolidation and other changes in the apparel essentials industry; the highly competitive and evolving nature of the industry in which we compete; our ability to keep pace with changing consumer preferences; costs and adverse publicity from violations of labor or environmental laws by us or our suppliers; and other risks identified from time to time in our most recent Securities and Exchange Commission reports, including the 2008
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Annual Report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, registration statements, press releases and other communications. The company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

## Hanesbrands Inc.

Hanesbrands Inc. is a leading marketer of innerwear, outerwear and hosiery apparel under strong consumer brands, including Hanes, Champion, Playtex, Bali, Just My Size, barely there and Wonderbra. The company designs, manufactures, sources and sells T-shirts, bras, panties, men's underwear, children's underwear, socks, hosiery, casualwear and activewear. Hanesbrands has approximately 45,000 employees in more than 25 countries. More information may be found on the company's Web site at www.hanesbrands.com.

## HANESBRANDS INC.

Condensed Consolidated Statements of Income

## (Amounts in thousands, except per-share amounts)

 (Unaudited)|  | Quarter Ended |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | April 4, 2009 |  | March 29, 2008 |  |  |
| Net sales: |  |  |  |  |  |
| Innerwear | \$ | 513,814 | \$ | 543,730 |  |
| Outerwear |  | 214,907 |  | 272,205 |  |
| International |  | 83,202 |  | 104,636 |  |
| Hosiery |  | 52,772 |  | 66,741 |  |
| Other |  | 2,643 |  | 11,121 |  |
| Total segment net sales |  | 867,338 |  | 998,433 |  |
| Less: Intersegment |  | 9,497 |  | 10,586 |  |
| Total net sales |  | 857,841 |  | 987,847 | -13.2\% |
| Cost of sales |  | 599,965 |  | 642,883 |  |
| Gross profit |  | 257,876 |  | 344,964 | -25.2\% |
| As a \% of net sales |  | 30.1\% |  | 34.9\% |  |
| Selling, general and administrative expenses |  | 223,238 |  | 254,612 |  |
| As a \% of net sales |  | 26.0\% |  | 25.8\% |  |
| Restructuring |  | 18,671 |  | 2,558 |  |
| Operating profit |  | 15,967 |  | 87,794 | -81.8\% |
| As a \% of net sales |  | 1.9\% |  | 8.9\% |  |
| Other expenses |  | 3,946 |  | - |  |
| Interest expense, net |  | 36,800 |  | 40,394 |  |
| Income (loss) before income tax expense (benefit) |  | $(24,779)$ |  | 47,400 |  |
| Income tax expense (benefit) |  | $(5,451)$ |  | 11,376 |  |
| Net income (loss) | \$ | $(19,328)$ | \$ | 36,024 | NM |
| Earnings (loss) per share: |  |  |  |  |  |
| Basic | \$ | (0.20) | \$ | 0.38 |  |
| Diluted | \$ | (0.20) | \$ | 0.38 | NM |
| Weighted average shares outstanding: |  |  |  |  |  |
| Basic |  | 94,493 |  | 94,344 |  |
| Diluted |  | 94,493 |  | 95,610 |  |

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## HANESBRANDS INC.

## Condensed Consolidated Balance Sheets

(Dollars in thousands)
(Unaudited)

|  | April 4, 2009 | January 3, 2009 |  |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and cash equivalents | \$ 31,669 | \$ | 67,342 |
| Trade accounts receivable, net | 424,759 |  | 404,930 |
| Inventories | 1,301,242 |  | 1,290,530 |
| Other current assets | 339,291 |  | 347,523 |
| Total current assets | 2,096,961 |  | 2,110,325 |
| Property, net | 620,786 |  | 588,189 |
| Intangible assets and goodwill | 466,530 |  | 469,445 |
| Other noncurrent assets | 380,667 |  | 366,090 |
| Total assets | $\underline{\text { \$3,564,944 }}$ | \$ | 3,534,049 |
| Liabilities |  |  |  |
| Accounts payable and accrued liabilities | \$ 580,609 | \$ | 640,910 |
| Notes payable | 70,528 |  | 61,734 |
| Accounts receivable securitization | 223,912 |  | 45,640 |
| Total current liabilities | 875,049 |  | 748,284 |
| Long-term debt | 2,042,930 |  | 2,130,907 |
| Other noncurrent liabilities | 461,858 |  | 469,703 |
| Total liabilities | 3,379,837 |  | 3,348,894 |
| Equity | 185,107 |  | 185,155 |
| Total liabilities and equity | \$3,564,944 | \$ | 3,534,049 |

TABLE 3

## HANESBRANDS INC.

## Condensed Consolidated Statements of Cash Flows

(Dollars in thousands)
(Unaudited)

|  | Quarter Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | April 4, 2009 | March 29, 2008 |  |
| Operating Activities: |  |  |  |
| Net income (loss) | \$ (19,328) | \$ | 36,024 |
| Depreciation and amortization | 24,050 |  | 26,264 |
| Other noncash items | 12,096 |  | 4,434 |
| Changes in assets and liabilities, net | $(74,794)$ |  | $(86,203)$ |
| Net cash used in operating activities | $(57,976)$ |  | $(19,481)$ |
| Investing Activities: |  |  |  |
| Purchases of property and equipment, net | $(55,266)$ |  | $(20,510)$ |
| Financing Activities: |  |  |  |
| Net borrowings on notes payable, debt, stock repurchases and other | 78,270 |  | $(13,740)$ |
| Effect of changes in foreign currency exchange rates on cash | (701) |  | 288 |
| Decrease in cash and cash equivalents | $(35,673)$ |  | $(53,443)$ |
| Cash and cash equivalents at beginning of year | 67,342 |  | 174,236 |
| Cash and cash equivalents at end of period | \$ 31,669 | \$ | 120,793 |

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## HANESBRANDS INC.

## Supplemental Financial Information

## (Amounts in thousands, except per-share amounts)

(Unaudited)

## Reconciliation of Reported Operating Results with Certain Information Excluding Actions

|  | Quarter Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | April 4, 2009 | March 29, 2008 |  |
| A. Excluding actions data |  |  |  |
| Gross profit | \$ 263,462 | \$ | 347,522 |
| SG\&A | \$ 222,782 | \$ | 253,969 |
| Operating profit | \$ 40,680 | \$ | 93,553 |
| Net income | \$ 3,026 | \$ | 40,401 |
| Earnings per diluted share | \$ 0.03 | \$ | 0.42 |
| Weighted average diluted shares outstanding | 94,936 |  | 95,610 |
| As a \% of net sales |  |  |  |
| Gross profit | 30.7\% |  | 35.2\% |
| SG\&A | 26.0\% |  | 25.7\% |
| Operating profit | 4.7\% |  | 9.5\% |
| Net income | 0.4\% |  | 4.1\% |

## B. Operating results excluding actions

| Gross profit as reported | \$ 257,876 | \$ | 344,964 |
| :---: | :---: | :---: | :---: |
| Accelerated depreciation included in Cost of sales | 2,498 |  | 2,558 |
| Inventory write-off included in Cost of sales | 3,088 |  | - |
| Gross profit excluding actions | \$ 263,462 | \$ | 347,522 |
| SG\&A as reported | \$ 223,238 | \$ | 254,612 |
| Spinoff-related expenses included in SG\&A | (286) |  | - |
| Accelerated depreciation included in SG\&A | (170) |  | (643) |
| SG\&A excluding actions | \$ 222,782 | \$ | 253,969 |
| Operating profit as reported | \$ 15,967 | \$ | 87,794 |
| Gross profit actions | 5,586 |  | 2,558 |
| SG\&A actions | 456 |  | 643 |
| Restructuring | 18,671 |  | 2,558 |
| Operating profit excluding actions | \$ 40,680 | \$ | 93,553 |

## C. Net income excluding actions

| Net income (loss) as reported | \$ | $(19,328)$ | \$ | 36,024 |
| :---: | :---: | :---: | :---: | :---: |
| Gross profit actions |  | 5,586 |  | 2,558 |
| SG\&A actions |  | 456 |  | 643 |
| Restructuring |  | 18,671 |  | 2,558 |
| Other expenses |  | 3,946 |  | - |
| Tax effect on actions |  | $(6,305)$ |  | $(1,382)$ |
| Net income excluding actions | \$ | 3,026 | \$ | 40,401 |
| D. EBITDA |  |  |  |  |
| Net income (loss) | \$ | $(19,328)$ | \$ | 36,024 |
| Interest expense, net |  | 36,800 |  | 40,394 |
| Income tax expense (benefit) |  | $(5,451)$ |  | 11,376 |
| Depreciation and amortization |  | 24,050 |  | 26,264 |
| Total EBITDA | \$ | 36,071 | \$ | 114,058 |

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